

MINAL RATHORE

Sales Manager

+91-8826567558

rathoreminalmr.1804@gmail.com

EDUCATION

Bachelor of Technology
Delhi Technological University
2016 - 2020

EXPERTISE

Communication Skills

Public Relations

Sales Planning

Leadership & Motivational Skills

Active Listener

Time Management Skills

Problem Solving Skills

MS Office & CRM Systems

LANGUAGE

English

Hindi

ABOUT ME

An enigmatic engineer with significant experience in Sales field. I feel that my optimistic attitude towards work & life is the most advantageous attribute, ensuring a grounded approach to my profession. I am a keen learner and loves reading books. I am good at managing clients & team at workplace.

WORK EXPERIENCE

2021- Present

SquareYards | Sector 3 Noida

Sales Manager

SquareYards is a leading property dealing company dedicated to providing exceptional real estate solutions to our clients. With a focus on professionalism, integrity, and customer satisfaction, we strive to exceed expectations in every transaction. Our team of dedicated professionals is committed to delivering outstanding service and building long-lasting relationships with our clients.

Key responsibilities:

- Manage the sales process from lead generation to closing, ensuring a seamless and positive experience for clients.
- Collaborate with other departments to ensure effective communication and coordination of sales activities.
- Prepare regular reports and updates on sales performance, including sales forecasts and pipeline analysis.
- Monitor market trends and competitor activity to identify opportunities for growth and development.
- Identify new business opportunities and develop relationships with potential clients.
- Develop and implement sales strategies to drive business growth and expansion.
- Provide guidance and support to sales team members, including training, mentoring, and performance management.
- Lead and motivate a team of sales professionals to achieve sales targets and objectives.